

The PCI Group of Companies

The Productive Computer Insight Group consists of a collection of fast growing, dynamic and highly innovative technology based companies.

The Group's interests range from the development of commercial software packages and distribution through to MultiMedia and the provision of Internet Services to corporate customers via our own wholly owned Internet Service Provider.

Each company functions as an independent unit to enable it to focus on its own area of expertise. However, each company is also able to call on the skills and resources of other members of the Group. This allows us to offer our customers the highest possible levels of expertise, service and support across a broad spectrum of commercial requirements.

Overall, the Group is a multi-national, multi-million pound business, providing product and services to some of the world's leading companies. The Group's reputation for quality, service and the reliability of our products is second to none and this is zealously maintained by all staff.



David J Apsey
Group Chairman

PCI Group of Companies

Location: Peterborough, UK
Territory: Worldwide

Role:

- Software Development
- Technical Support
- Channel Management
- Group Strategy

DEVELOPMENT



Productive Computer Insight Ltd
PCI House, Boon Court, Papyrus
Road, Werrington, Peterborough,
PE4 5BH, United Kingdom
Tel: +44(0)1733 322505
Fax: +44(0)1733 322606
Email: Info@pci.co.uk

WWW.PCI.CO.UK

Productive Computer Insight

Productive Computer Insight Limited (PCI) is the founder member of the Group and was incorporated in 1989. It is a privately owned Limited Company registered in the United Kingdom.

PCI specialises in the development of commercial software packages to manage and support Local and Wide Area Computer Networks. Its flagship product is the highly successful NetSupport Manager Remote Control and Desktop Management package. NetSupport Manager and its derivatives are sold worldwide and are the market leaders in many countries.

The Company's Head Offices are located in Peterborough, United Kingdom. The focus at these offices is on product development and customer support.

Distribution of the products is handled via a combination of an international network of distributors together with PCI Group companies in the United Kingdom, United States, Germany and Japan.

The quality of its products and their international success has led to PCI being recognised as one of the leading and fastest growing software companies in the European Community. This has been demonstrated by the Company receiving a series of awards for quality and innovation.

This growth and success over a sustained period has enabled the Company to build a strong financial base. A position from which it is able to support the development of other members in the Group, as opportunities in new technology arise.



Productive Computer Software

Productive Computer Software Limited (PCS) is a UK based Software Distributor specialising in supplying and supporting leading Desktop and Enterprise Management solutions.

Together with the NetSupport product range, for which PCS is the principal UK distributor, the Company also distributes and supports other network management solutions from leading software manufacturers, such as IBM and Computer Associates.

By specialising in the Network Management and Support market, PCS has been able to build and retain a highly qualified staff able to support their customers through all aspects, from solution identification to sales and ongoing technical support and service.

The PCS philosophy is that, to be successful in the competitive world of software distribution, a vendor must provide its customers with quality post-sales support as well as pre-sales service. PCS, therefore, ensures that all of its staff receive the technical training required for them to offer the best and most appropriate advice. Technical qualifications include accreditations from vendors such as Microsoft, CA, Novell, IBM and Compaq.

The success of this philosophy can be readily identified from the customer base, which includes most of the UK's leading Banks, Insurance companies and Government agencies together with a large percentage of FTSE 100.

The quality and expertise of its staff, when combined with the backing of the Group's resources and skills, enables PCS to provide a one stop solution for its customers' needs and requirements.

PCI Group of Companies

Location: Peterborough, UK
Territory: United Kingdom

Role:

- Software Sales
- Intergrated Solutions
- UK Marketing

SALES



PCS

Productive Computer Software Ltd
PCS House, Boon Court, Papyrus
Road, Werrington, Peterborough,
PE4 5BH, United Kingdom
Tel: +44(0)1733 322505
Fax: +44(0)1733 322606
Email: Info@pcs.uk.com

WWW.PCS.UK.COM

PCI Group of Companies

Location: Peterborough, UK
Territory: Worldwide

Role:

- Web Hosting
- Project Management
- Database Integration
- E-Commerce
- Graphic Design
- Multimedia Development
- Internet Connectivity

INTERNET



PowerWeb MultiMedia Ltd
PCI House, Boon Court, Papyrus
Road, Werrington, Peterborough,
PE4 5BH, United Kingdom
Tel: +44(0)1733 292800
Fax: +44(0)1733 322606
Email: Info@pwmm.co.uk

WWW.PWMM.CO.UK

PowerWeb MultiMedia

PowerWeb MultiMedia Limited (PWMM) is the realisation of an exciting concept to combine the skills and expertise of a traditional graphics design company, an Internet Service Provider and a software developer, able to offer business customers a one stop solution for all their Internet requirements.

Despite the massive increase in Internet business in recent years, the IT industry's means of delivery of the skills and services to meet those needs has been fragmented. Businesses wanting to establish a presence on the Worldwide Web have often had to find a graphic design company for the web page, a software developer to write the backend system and an Internet Service Provider to set up and host the site. Three separate partners for a single project.

The PWMM philosophy, is that in order to achieve the potential and maximise the return from an Internet presence, it is essential that the site be designed from the ground up, as part of an integrated and managed development. Equally important is that the site be managed, maintained and kept up to date with the latest developments.

PWMM therefore offers a complete range of services to its customers; from initial business opportunity analysis, through to design of the web site, implementation and hosting. PWMM offers a complete solution for commerce on the Internet from a single provider.

The Company employs highly qualified and proven staff with a unique blend of graphics, database, programming and telecommunications skills. Each project is assigned to a team of experts brought together to meet its specific requirements under an experienced Project Manager.

PWMM focus entirely on providing 'business to business' solutions and its corporate customers are not therefore competing with 'home users' for support and service.

The success of this approach can be readily seen in the fact that, unlike most Internet companies, PWMM is already running as a viable and profitable business able to grow with its customers' needs.

NetSupport Incorporated

NetSupport Incorporated (NSI) is based in Atlanta, Georgia, USA and is the North American arm of the Group.

Established to support the Group's products and activities within the United States and the Americas in general, the Company is a centre of excellence for the NetSupport range of products.

As an integral part of the PCI group, NSI has direct access to product developers and technical support together with PCI's international marketing resources.

Combined with its own substantial skills in these areas and its in-depth knowledge of the special requirements of the North and South American markets, NSI is able to offer an exceptional level of service and support to Resellers, Distributors and End Customers.

The ability of NSI to offer high quality, high function and secure solutions in the Desktop Management arena has led to it developing a strong and loyal customer base amongst major US corporations and institutions, including many Government and Military agencies.

In addition to its technical responsibility, NSI plays a major role in marketing, branding, advertising and representing the Group at international shows such as Comdex and Networld Interop.

As is the case with all members of the PCI Group, NSI employ the highest quality of staff, both technical and sales oriented. Its aim is to provide its customers with the best products backed by the best support and service.

The rapid growth and expansion of NSI's customer base and the quality of its business partners is testimony to how well it has delivered this objective.

PCI Group of Companies

Location: Atlanta, USA
Territory: North and
South America

Role:

- Software Sales
- Marketing
- Technical Support
- Channel Development

CHANNEL

NetSupport

NetSupport Incorporated
106 Colony Park Drive, Suite 400,
Cumming, Georgia 30040,
United States of America
Tel: +1-770-205-4456
Fax: +1-770-205-4462
Email: sales@netsupport-inc.com

WWW.NETSUPPORT-INC.COM

PCI Group of Companies

Location: Munich, Germany
Territory: Germany, Austria
& Switzerland

Role:

- Software Sales
- Technical Support
- Localisation

CHANNEL



PCI Software GmbH
Junkersstraße 5,
D-82178, Puchheim,
Germany
Tel: +49(0)89 809 49 881
Fax: +49(0)89 809 49 891
Email: Info@pci-software.de

WWW.PCI-SOFTWARE.DE

PCI Software GmbH

Productive Computer Insight Software GmbH (PCIS), a wholly owned subsidiary of the international PCI Group is based near Munich in the heart of Bavarian Germany. PCIS provide localised service and support to the German, Austrian and Swiss markets.

Focused on the Desktop Management market, the Company employs technical and sales staff, highly qualified and experienced in this very complex and challenging environment.

PCIS is an integral part of the PCI Group, able to call on all Group development and support services to enable them to respond to the specific needs of the German speaking market.

PCIS work closely with German based hardware and software vendors as well as International suppliers, to ensure that the NetSupport products are fully supported and are compatible with the demands of the Germanic market.

This ability and willingness to respond immediately to the specific needs of their customers has enabled PCIS to quickly establish the NetSupport range as one of the leading brands for products of its kind in the German speaking market.

Amongst its customers, PCIS now include many of Germany's leading corporate and Government bodies as well as those in Austria and Switzerland.

PCIS also have a division dedicated to the education market, specialising in the provision of the latest training software for the classroom environment where the PCI NetSupport School product is recognised as the 'Best of Kind' in its category.



PCI Pacific inc

PCI Pacific Inc (PCIP) represents the PCI Group's interests in the Far East and specifically in Japan, the second largest software market in the world.

The Company is based in Tokyo but also services the Pacific rim covering key markets such as Taiwan, Hong Kong, Singapore and Korea.

The Desktop Management market is PCIP's main sales focus. As a leading player in this arena, PCIP is committed to supplying technical and sales support to distribution, channel and end customer sales at the highest levels of quality and service.

Its ability to combine traditional western software development skills with an in-depth understanding of the culture, tradition and business method of the Far East, has enabled PCIP to establish the NetSupport range as leading products in this highly dynamic and ever changing market.

PCIP has also forged strong business relationships with such well known international companies as Sony, Ricoh and Fujitsu.

Utilising its technical and development expertise, PCIP is able to ensure that the NetSupport range fully supports the very specific requirements of Far Eastern operating systems, such as double byte character sets and the use of front-end processors and special graphic drivers.

PCIP's technical abilities are highly regarded. This is proven by it being commissioned to undertake a number of Original Equipment Manufacturing developments based on NetSupport technology for major Japanese companies

PCI Group of Companies

Location: Tokyo, Japan
Territory: Pacific Rim

Role:

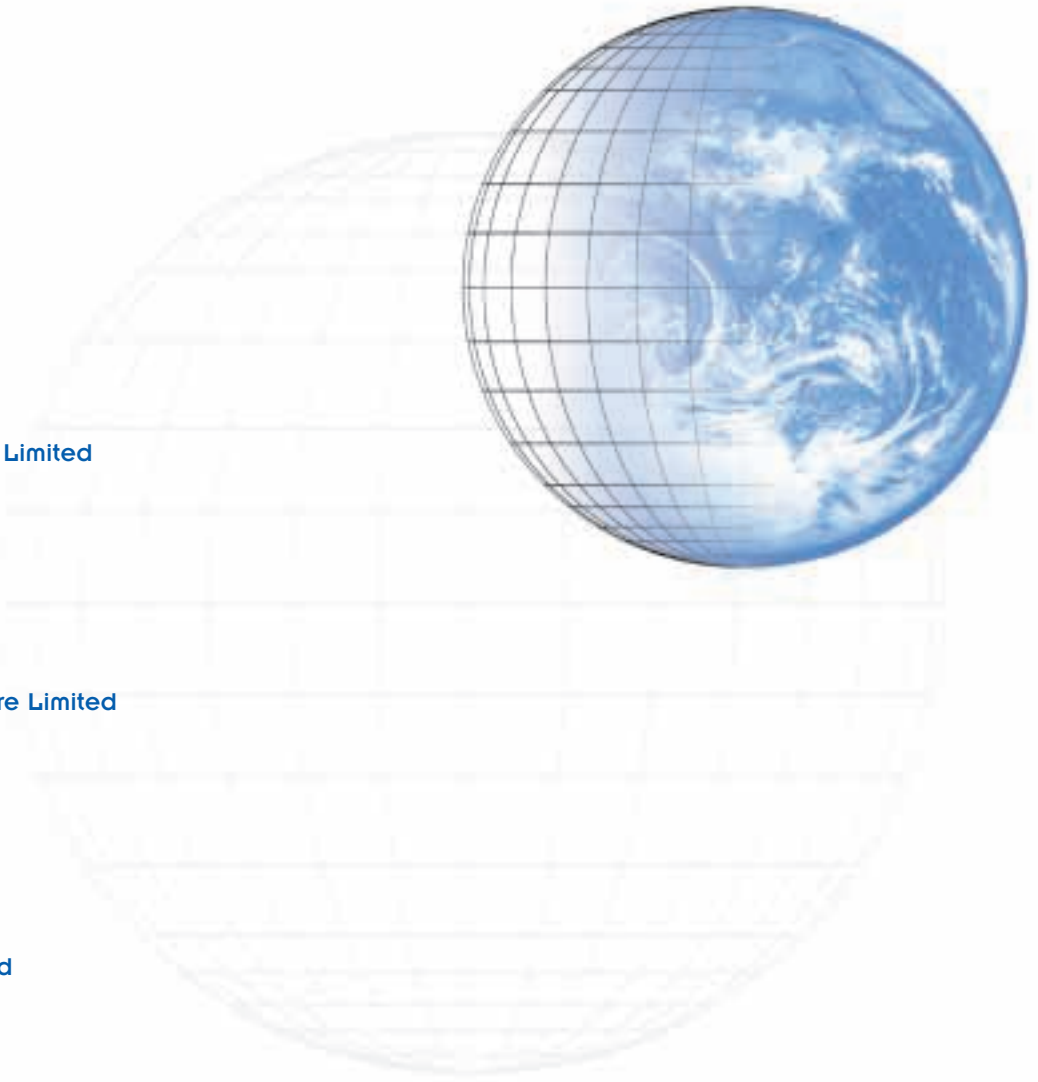
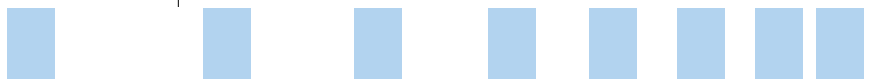
- Software Sales
- Technical Support
- Localisation
- Bespoke Development

CHANNEL



PCI Pacific inc
Bancho Building 5F-B
3-4-5 Kudan-Minami, Chiyoda-Ku,
Tokyo, 102-0074, Japan
Tel: +81(0)3 5216 3621
Fax: +81(0)3 5216 2822
Email: Info@pcip.co.jp

WWW.PCIP.CO.JP



Productive Computer Insight Limited

PCI House, Boon Court,
Papyrus Road, Werrington
Peterborough
PE4 5BH
United Kingdom

Productive Computer Software Limited

PCS House, Boon Court
Papyrus Road, Werrington
Peterborough
PE4 5BH
United Kingdom

PowerWeb MultiMedia Limited

PCI House, Boon Court
Papyrus Road, Werrington
Peterborough
PE4 5BH
United Kingdom

NetSupport Incorporated

106 Colony Park Drive
Suite 400
Cumming
Georgia 30040
United States of America

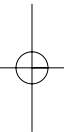
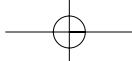
PCI Pacific inc.

Bancho Building 5F-B
3-4-5 Kudan-Minami
Chiyoda-Ku, Tokyo
102-0074
Japan

PCI Software GmbH

Junkersstraße 5,
D-82178
Puchheim,
Germany







PCI House, Boon Court, Papyrus Road, Werrington, Peterborough PE4 5BH, UK.
Tel: +44(0)1733 322505 Fax: +44(0)1733 322606
Email: info@pci.co.uk Web: www.pci.co.uk